Message Text

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SUBJECT: COMMERCIAL ACTION PROGRAM (CAP) - NEW ZEALAND

- FY 79

REF: (A) WELLINGTON 3185, (B) USDOC 11257 (NOTAL)

- 1. THE NEW ZEALAND CAP FOR FY 79, TRANSMITTED AS REF A, INCLUDED PROVISION FOR FIVE MARKET BRIEFS. THE SUBJECTS OF THESE REPORTS WERE TO BE FOOD PROCESSING AND PACKAGING EQUIPMENT, LABORATORY INSTRUMENTATION, PROCESS CONTROLS, EQUIPMENT FOR THE PLASTICS INDUSTRY, AND THE IMPLICATIONS OF INCREASING USAGE OF NATURAL GAS. AS NOTED IN SECTION IV, CAMPAIGN 2, PARA A OF REF A, WE HAD LOOKED TO THE REGIONAL MARKET RESEARCH OFFICER IN SYDNEY TO PERFORM TWO OF THESE FIVE STUDIES, AND HAD INTENDED THAT OUR OWN STAFF SHOULD PRODUCE THE OTHER THREE.
- 2. REF B. INDICATES THAT THE RMRO POSITION IS BEING WITHDRAWN AT THE END OF FY 78. WITH THAT RESOURCE NO LONGER AVAILABLE, AND ASSUMING THAT THE RMRO WILL NOT BE DETAILED TO NEW ZEALAND PRIOR TO HIS DEPARTURE FOR REASSIGNMENT IN TWO MONTHS TIME, WE FEEL THAT WE MUST SCALE DOWN OUR MARKET RESEARCH COMMITMENT IN THE CAP. RELYING SOLELY ON OUR OWN STAFF RESOURCES, WE WILL DO UNCLASSIFIED

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OUR BEST TO PRODUCE FOUR MARKET BRIEFS IN FY 79, ELIMINATING FROM THE LIST IN PARA 1 ABOVE ONLY THE STUDY ON FOOD PROCESSING AND PACKAGINGGN VLHICH WILL BE DEFERRED INTO FY 80. RESEARCH WAS DONE ON THIS THEME BY THE RMRO IN DECEMBER, 1977, AND AN UPDATE IN FY 80 SHOULD SUFFICE FOR OUR AND USDOC'S NEEDS. PLEASE AMEND REF. A. ACCORDINGLY. SELDEN

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